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Address:
Lagos State, Nigeria

PERSONAL DETAILS

Gender: Male

LANGUAGES

- English

EDUCATION

- Bachelor of Science (Computer Science)
- Diploma of Science (Computer Science).
- High School Certificate.

AFONJA OMOTOMIWA RAHEEM

CARRER OBJECTIVE

Results-driven Technical Product Manager with a strong background in successful I.T design, implementation, and cross-functional leadership. Expert in driving the end-to-end product lifecycle for innovative solutions, including AI-driven consumer applications and B2B EdTech enterprise software. Adept at bridging the gap between engineering and business through comprehensive Product Requirements Documents (PRDs), data-driven pricing models, and API integrations. Proven track record of leveraging data analytics and exceptional communication skills to deliver projects on time, enhance customer relations, and drive strategic product development.

WORK EXPERIENCES

COMPANY: EAO-GLOBAL-CONSULTING

DESIGNATION: DEVOPS / SRE ENGINEER (konnetta.com)

DURATION: 2026 – Till date

Duties

- Frontend Migration & Delivery:** Successfully orchestrated the seamless migration of the frontend application and blog site from AWS S3 to AWS Amplify, streamlining the CI/CD workflow and improving content delivery speeds and SEO.
- Cloud Infrastructure Management:** Architected, provisioned, and managed scalable cloud infrastructure utilizing tools like AWS EC2, Terraform, and Ansible to ensure high availability and system reliability.
- CI/CD Pipeline Automation:** Configured and optimized automated deployment pipelines using Jenkins and Maven, enforcing strict deployment practices for rapid and secure software releases.
- System Monitoring & Reliability:** Implemented comprehensive monitoring, logging, and alerting solutions across the production ecosystem to proactively identify bottlenecks, resolve technical issues, and maintain high uptime

COMPANY: EMERJ LLC

DESIGNATION: PRODUCT LEAD (schoolbase.africa)

DURATION: 2025 – 2026

Duties

- Product Strategy & Vision:** Led the end-to-end product strategy for SchoolBase, a B2B EdTech enterprise software designed to completely digitize administrative operations for primary and secondary schools.
- Documentation & Execution:** Authored comprehensive Product Requirements Documents (PRDs) and user stories, aligning engineering workflows with business objectives to ensure rapid, high-quality feature rollouts.

- **Go-to-Market & Monetization:** Designed and implemented a robust capacity-indexed pricing model to optimize revenue scaling based on school enrollment sizes.
- **Sales Enablement:** Structured generalized sales proposals and B2B agreements, working closely with and managing sales teams to drive market traction and validate business models.

COMPANY: HNG TECH

DESIGNATION: PRODUCT MANAGER (delve.fun) & VOLUNTEER MENTOR

DURATION: 2024 – 2026

Duties

- **AI Product Management:** Directed the product lifecycle for delve.fun, an innovative gamified AI language learning application, driving feature prioritization and user-centric design.
- **Cross-Functional Collaboration:** Partnered with backend engineers and UI/UX designers to seamlessly integrate AI language models and gamification mechanics to boost user retention and engagement.
- **Technical Mentorship:** Provided dedicated one-on-one and group mentorship to a cohort of interns, guiding them through intensive technical training in Product Management, DevOps, and Backend Development tracks.
- **Agile Coaching:** Guided Product Management interns in developing key skills such as creating product roadmaps, writing user stories, conducting market research, and managing product lifecycles.
- **Technical Assessments:** Conducted regular code reviews and project assessments for Backend and DevOps interns, offering constructive feedback on best practices, code quality, and system architecture.
- **Curriculum Facilitation:** Facilitated workshops and learning sessions on core concepts, including API development, database management, CI/CD pipelines, and cloud infrastructure.

COMPANY: STACKPLUX TECHNOLOGY

DESIGNATION: TECHNICAL PRODUCT MANAGER

DURATION: 2023 – 2026

Duties

- **Product Strategy & Road mapping:** Developed comprehensive product roadmaps outlining key milestones, and implemented Agile methodologies to optimize project management and cross-functional team collaboration.
- **Engineering Collaboration:** Resolved complex technical issues by partnering closely with engineering teams to develop innovative solutions and successfully drive high-impact products to completion.

- **User-Centric Optimization:** Engaged directly with customer support to identify user friction points, prioritizing fixes in product updates while conducting thorough market research to enhance overall functionality.
- **Process Improvement & Tracking:** Promoted a culture of continuous improvement through regular sprint reviews and retrospectives, closely monitoring project progress across Linear, Click Up, and Trello.
- **Team Leadership & Mentorship:** Mentored junior team members to foster technical and product management growth, and developed comprehensive software training materials that significantly improved user adoption rates.
- **Stakeholder Communication:** Consulted with product development teams to align product enhancements with customer interest data, ensuring transparent communication of project updates to stakeholders at all levels.

COMPANY: WORLD HEALTH ORGANIZATION
DESIGNATION: INDEPENDENT DATA MONITOR (NIPDS Polio Vaccination Program) - ADHOC
DURATION: JUNE 2025

Duties

- Attended pre-training and briefing sessions to understand duties and protocols as an independent data monitor
- Trained on downloading and accurately filling survey forms using the ODK app, ensuring proper data submission via WHO API server
- Coordinated with Primary Health Center (PHC) ward focal persons to allocate settlements to vaccination teams
- Supervised vaccination teams on identifying eligible households, house markings, and proper vaccination procedures
- Collated, verified, and submitted field data collected on ODK to the WHO server in a timely manner
- Conducted field visits to verify vaccination team activities, identify missing households, and ensure eligible children were vaccinated
- Verified and validated vaccination team house markings in the field for data accuracy
- Escalated cases of non-compliant households to the Primary Health Local Immunization Officer (LIO)
- Engaged with non-compliant households directly in the field, educating them on vaccination benefits to improve compliance
- Communicated field visitation plans regularly with extended independent data monitors and team members in the ward or Local Government Area (LGA)
- Participated in daily evening review meetings to discuss field challenges and provide detailed field reports.

COMPANY: EROS GROUP LLC (ABU DHABI, U.A.E)

DESIGNATION: SALES OFFICER

DURATION: OCTOBER 2020 – OCTOBER 2022

Duties

- Engaged in consultative sales by assessing customer needs and recommending appropriate IT products and solutions, including laptops, peripherals, and networking equipment.
- Conducted comprehensive product demonstrations, clearly articulating technical features and benefits to drive customer engagement and sales.
- Provided hands-on technical support to customers, including the setup, installation, and configuration of Wi-Fi routers and other devices.
- Compiled and analyzed sales data to generate detailed daily and monthly performance reports for management review.
- Managed in-store product displays and merchandising to maintain a professional and appealing retail environment.
- Proactively identified opportunities for sales growth and collaborated with the team to enhance overall store performance and customer satisfaction.

COMPANY: PRACTICASE GENERAL TRADING LLC (DUBAI, U.A.E)

DESIGNATION: SALES MERCHANDISER (ALL TERMINALS IN DUBAI DUTY FREE)

DURATION: AUGUST 2018 – AUGUST 2020

Duties

- Managed inventory across all terminals, overseeing stock merchandising, replenishment, and availability to ensure optimal stock levels.
- Drove product sales through proactive customer engagement and strategic promotional activities.
- Served as a technical product expert, advising customers on detailed features, benefits, and specifications to facilitate informed purchasing decisions.
- Monitored stock levels, analyzed inventory data, and prepared requisitions to prevent stockouts and meet customer demand.
- Strategically planned and executed product displays and visual merchandising to maximize visibility and appeal.
- Generated and submitted comprehensive daily and monthly sales reports to track performance and inform business strategy.
- Maintained high standards of store presentation, ensuring all products and display areas were clean and orderly.

**COMPANY NAME: FEDERAL SCHOOL OF STATISTICS
(COMPUTER SCIENCE DEPARTMENT)
DESIGNATION: SOFTWARE INSTRUCTOR
DURATION: AUGUST 2016 – JUNE 2018**

Duties

- Designed and delivered a comprehensive curriculum based on NBTE standards, instructing students in programming languages, database management, and essential office software.
- Developed, administered, and graded examinations and practical assessments to evaluate student progress, performance, and mastery of technical skills.
- Mentored and supervised final-year students through the complete lifecycle of their system development software projects, from initial concept and design to implementation and deployment.
- Managed key institutional IT systems, performing regular testing and maintenance on the school's website and student/staff portal to ensure functionality and security.
- Administered the student and staff records database, ensuring data integrity, accuracy, and proper management of sensitive information.
- Continuously engaged in professional development and technology courses to maintain an up-to-date knowledge base on current software programming trends and best practices.

**COMPANY: NATIONAL BUREAU OF STATISTICS
DESIGNATION: DATA ENUMERATOR (General Household
Survey Program) - CONTRACT
DURATION: SEPTEMBER 2017**

Duties

- Attended training sessions and workshops focused on best practices and standardized techniques in household survey data collection to enhance technical skills and understanding of survey protocols.
- Conducted structured interviews and surveys with households in assigned enumeration areas, accurately documenting responses in compliance with NBS guidelines.
- Utilized Survey Solutions CAPI software for efficient electronic data collection, entry, and submission, improving survey processing efficiency.
- Applied rigorous data validation methods in the field to minimize errors and enhance the reliability of collected information.
- Maintained professional and respectful interactions with respondents to build trust and encourage full participation, ensuring data completeness and quality.
- Collaborated with team leaders and supervisors by identifying, reporting, and helping to resolve data discrepancies promptly to maintain high-quality datasets.

- Adapted to diverse field conditions across various locations while consistently following the standardized survey approach prescribed by NBS.
- Communicated collected data findings effectively through clear, concise reports and visualizations when required for review by supervisors and stakeholders.
- Successfully completed assigned surveys within designated timeframes, demonstrating excellent time management and attention to detail.
- Gathered and submitted observational and supplementary information as part of the comprehensive household data collection process.

COMPANY: PACESETTER TRANSPORT SERVICES
DESIGNATION: STATISTICS OFFICER - INTERNSHIP
DURATION: AUGUST 2012 – FEBRUARY 2013

Duties

- Calculated daily and monthly commissions for drivers with accuracy, ensuring timely and correct payments
- Collaborated closely with the Finance Manager to compute and verify drivers' commission payments
- Collected daily ticket allocation data for each driver from the Ticketing Department to maintain accurate records
- Gathered daily ticket sales and revenue figures from the Finance Department for comprehensive revenue tracking
- Prepared detailed daily, monthly, and yearly revenue reports, presenting them clearly to managers and the management board
- Analyzed revenue data trends to support management decision-making and operational planning
- Maintained accurate and organized statistical records, contributing to transparent financial reporting and accountability.

TECHNICAL AND SOFT SKILLS

Technical Skills

- **Product Management:** Agile/Scrum Methodologies, Product Roadmap Development, PRDs & User Stories, Market Research, B2B SaaS Strategy, Gamification, Capacity-Indexed Pricing.
- **Data Analytics:** Mixpanel, SQL, Data-driven Decision Making, Exploratory Data Analysis, Performance Metrics Tracking.
- **Technical Architecture:** API Development Fundamentals, Cloud Infrastructure, CI/CD Pipelines, System Architecture Design, Networked Data Environments.
- **Programming & Databases:** Proficient in Java, VB.NET, Python, C, and SQL, supporting data management and analysis tasks.
- **Tools & Version Control:** Jira, Trello, ClickUp, Slack, Google Workspace, Git, GitHub.

Soft Skills

- **Leadership & Collaboration:** Creative and innovative mindset, fostering collaboration and building effective cross-functional teams in dynamic environments.
- **Communication:** Strong communication skills with the ability to report technical information clearly to diverse stakeholders.
- **Strategic Thinking:** Analytical and critical thinking abilities to assess data quality, resolve discrepancies, and make informed strategic decisions.
- **Adaptability:** Flexible with robust problem-solving skills, able to manage competing priorities and deliver projects effectively under tight deadlines.

INFORMATION TECHNOLOGY COURSES AND CERTIFICATIONS

- Certificate Of Completion – Devops with AWS – CeeyIT Solutions
- Certificate Of Completion – AI Prompt Engineering & Workflow Automation – CeeyIT Solutions
- Certificate Of Completion – Software Engineering (Backend) – ALX Africa, Nigeria
- Certificate Of Internship – Backend Engineer – Sycamore NG and Boubid Africa, Nigeria
- Certificate of Completion – Product Management Track – HNG Internship, Nigeria
- Certificate of Active Participation – Product Management Bootcamp – Side Hustle, Nigeria
- Certificate of Completion – SQL + Tableau – 365 Data Science
- Certificate of Completion – Product Management – Side Hustle, Nigeria
- SQL for Tech Professionals – BlackTECH Hub.
- Power BI Certificate – HIIT Training Institute, Nigeria.
- Certificate of Completion - Git and GitHub – 365 Data Science.
- Certificate of Completion - Introduction to Data and Data Science – 365 Data Science.
- Certificate of Completion - Mathematics Applications in Machine Learning (Linear Algebra) – 365 Data Science.
- Certificate in Software Engineering (Java) – HIIT Training Institute, Nigeria.
- Oracle Database 11g Administrator Certified Professional – HIIT Training Institute, Nigeria.
- Certificate in Web Programming (HTML, CSS, Python-Flask) - HIIT Training Institute, Nigeria.
- Diploma in Software Engineering (Java) – HIIT Training Institute, Nigeria.

REFERENCE AVAILABLE ON REQUEST